



24 September 2012

CWC TO CREATE HOSPITAL INFORMATION SYSTEM FOR PANAMA PUBLIC HOSPITALS

US\$7.4m two year contract

Cable & Wireless Communications' (CWC) Panama business has won a social telecoms contract to introduce a new IT system in around half the country's public hospitals.

Cable & Wireless Panama has been awarded a US\$7.4 million two year contract to implement a 'Hospital Information System' (HIS) to improve administration and patient care in all 43 Panamanian hospitals and medical centres funded by social security contributions.*

The HIS is designed to improve hospital administration and patient care by replacing paper medical records with digital versions, which can more easily be kept up to date, with the information used across the hospital:

- Admission can be done electronically, and processed even if the patient is admitted through an emergency room;
- Any dietary requirements can be automatically transmitted to the hospital kitchens ensuring that meals are correct;
- Drug administration, lab tests and other procedures can be controlled and coordinated by nurses;
- Lab test results can automatically highlight any values that are out of the patient's normal range;
- Following diagnosis the HIS can suggest the best treatment to follow;
- The HIS can also scan any prescription drugs prescribed to ensure that they will not adversely affect the patient based on their medical history;

Hospital administrators will receive reporting tools enabling them to manage each hospital more efficiently using performance metrics – such as time taken to care for patients and the cost of treatment. They will also be able to manage resources better - being able to view usage levels of drugs, blood and other inventory items. The digital medical records will be fully integrated with each hospital's accounting system ensuring further efficiency.

This is the second social telecoms contract won by CWP in the 2012/13 financial year following a US\$10.2m agreement to modernise the country's <u>National Public Registry</u>.

Notes to Editors

*Public health in Panama is administered by two separate entities: the Ministry of Health (Ministerio de Salud or MINSA) and the Social Security System (Caja de Seguro Social or CSS). The hospitals and primary healthcare centres administered by MINSA receive funding from the General Budget of the Government. Those administered by CSS are funded with money collected via social security payments.

About Social Telcoms

Social telecoms are public services delivered using broadband data as a core component. CWC companies offer a managed, turn key service where they take responsibility for the infrastructure, processes and people needed to deliver the service, then train public employees to take over at the end of an initial operating contract.

About Cable & Wireless Communications

Cable & Wireless Communications is a global full-service communications business. We operate leading communications businesses through four regional units – the Caribbean, Panama, Macau and Monaco & Islands. Our services include mobile, broadband and domestic and international fixed line services in most of our markets as well as pay-TV, data centre and hosting, carrier and managed service solutions. Our operations are focused on providing our customers – consumers, businesses, governments – with world-class service. We are the market leader in most products we offer and territories we serve. For more information visit www.cwc.com.

About Cable & Wireless Panama

Cable & Wireless Panama (CWP) is a Panamanian telecoms company. We are jointly owned by Cable & Wireless Communications (49%), the Government of Panama (49%) and our employees (2%). Cable & Wireless Communications has both management and Board control.

We are the market leader in the provision of fixed, mobile and broadband services in Panama. We are also a major supplier of pay TV and enterprise services.

We are committed to contributing towards the social and economic development of the country through investing in projects and programmes to provide equal access to telecommunications, closing the digital divide and promoting access to new information technology. One example of this is our social telecoms projects (telecoms-enabled public services) which are helping to improve medical services, education and public safety across Panama.

For more information, please visit: http://www.cwpanama.com

Contacts:

| Cable & Wireless Communications | |
|---------------------------------|--|
| <u>Media</u> | |
| Lachlan Johnston | +44(0) 20 7315 4006 / +44 (0) 7800 021 405 |
| Steve Smith | +44(0) 20 7315 4070/ +44 (0) 7785 778 375 |
| <u>Investors</u> | |
| Kunal Patel | +44(0) 20 7315 4083 |
| Mike Gittins | +44(0) 20 7315 4184 |